



Why Wellos?

Wellos is the only full-spectrum weight health solution that meets every employee where they are. It's an approach that reduces your GLP-1 spend, delivers a guaranteed 2:1 ROI, and produces real results that last for your members.

10+

Years of experience
in weight health

82

Net Promoter
Score from
members

3

Care team
disciplines: MDs,
RDs and Coaches

5MM+

Pounds lost
by members



Part of United Healthcare & Optum

Guaranteed 2:1 ROI for employers

Free for employees – no cost barrier

80% of members lose weight

Cross-carrier access

Adult obesity rate:

37%

Cost to the U.S. health care
system each year:

\$173B

Fueling a higher rate of metabolic comorbidities:

Diabetes

Hypertension

High cholesterol

Behavioral health

Musculoskeletal conditions

Autoimmune disorders

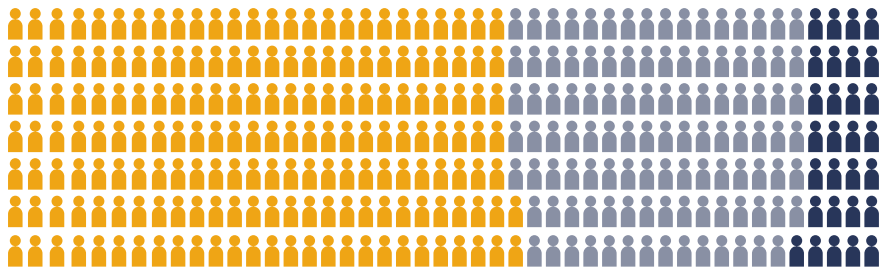
Cancer

Sources: 2025 Gallup National Health and Well-Being Index; 2025 Health Action Council, The Obesity Epidemic; 2024 CDC Obesity

Your bottom line is
suffering from obesity

In a company with 1,000 employees:

- 640 are likely overweight or obese
- 340 likely qualify for a GLP-1 prescription
- 90 likely have severe obesity: the highest risk for immediate high-cost claims



640 employees × \$6,472/year = \$4MM incremental cost

That's the annual cost difference between obese and healthy-weight peers before GLP-1 claims.

The solution must be holistic

Medication can be very helpful, but it's expensive. It's not for everyone, and it only works as part of a larger long-term approach. One-size-fits-all doesn't work. Care must be personalized.

Nutrition

Movement

Clinical

Behavioral



Introducing Wellos

- Built on years of success with Real Appeal
- Individualized plans based on personal health assessments
- Modular plan solutions designed to fit into your existing offerings
- Easy, affordable enhancements for current Real Appeal clients
- Significant results for both employers and employees



All-in or a la carte, Wellos has options that fit your needs

Digitally led nutrition, exercise and coaching

Tier 1

Tier 2

Tier 3

Coach-led 52-week program

Tier 1

Tier 2

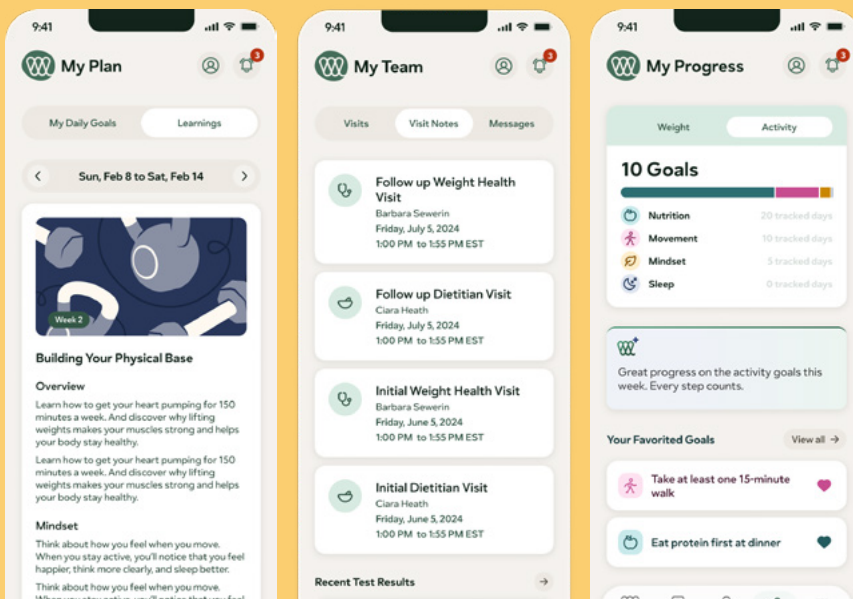
Provider-led clinical regimen

Tier 3



Enabled and connected by technology

- The all-new Wellos app
- One-of-kind EHR integration
- In-depth reporting and analytics



Ready to see the Wellos difference?

Join employers across the country who are reducing healthcare costs and improving employee weight health with Wellos.

Questions? Email us at employers@wellos.com